

Message Text

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SUBJECT: GDR UPDATES PLANS FOR "TECHNICAL DAYS 1978"

REFS: (A) STATE 282351 (B) BERLIN 9245

1. SUMMARY: GDR CHAMBER OF FOREIGN TRADE DIRECTOR
GOELDNER CALLED AT COMMERCE JANUARY 26 TO DISCUSS CHANGES
IN GDR PLANS FOR "TECHNICAL DAYS 1978" AND TO CLARIFY DE-
TAILS OF USDOC ASSISTANCE. DAS REICH EXTENDED
CONGRATULATIONS ON GDR STATE SECRETARY BEIL'S APPOINTMENT
TO COUNCIL OF MINISTERS, EXPRESSED APPRECIATION FOR GDR
CHAMBER'S SUPPORT OF OEW'T'S RECENT TECHNICAL SALES SEMINAR
(TSS) IN BERLIN, AND MENTIONED THE TSS PLANNED FOR JUNE.
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THE U.S. SIDE NOTED THAT REICH OR OTHER APPROPRIATE BEWT
OFFICIAL IS PLANNING TO ATTEND THE LEIPZIG SPRING FAIR
AND THE JOINT U.S.-GDR TRADE AND ECONOMIC COUNCIL MEETING
IN MARCH. END SUMMARY.

2. ON JANUARY 26, GDR CHAMBER OF FOREIGN TRADE DIRECTOR

WOLFGANG GOELDNER, ACCOMPANIED BY DIETER ROTHE, GDR EMBASSY FIRST SECRETARY (COMMERCIAL), CALLED ON DAS REICH AND OTHER COMMERCE OFFICIALS TO DISCUSS CHANGES IN GDR PLANS FOR "TECHNICAL DAYS 1978", AND TO CLARIFY DETAILS OF USDOC ASSISTANCE.

3. DAS REICH NOTED GDR FOREIGN TRADE STATE SECRETARY DR. GERHARD BEIL'S DECEMBER APPOINTMENT TO THE COUNCIL OF MINISTERS AND ASKED GOELDNER TO EXPRESS HIS CONGRATULATIONS TO DR. BEIL.

4. REICH ALSO INDICATED APPRECIATION TO THE GDR CHAMBER FOR ITS SUPPORT OF THE TSS HELD IN BERLIN IN DECEMBER, AND SATISFACTION AT THE RESUMPTION OF THE TSS PROGRAM IN THE GDR. HE MENTIONED BEWT PLANS FOR A TSS ON PROCESS CONTROL EQUIPMENT IN BERLIN IN JUNE. GOELDNER REPLIED THAT THE GDR CHAMBER WOULD GIVE ITS FULL COOPERATION FOR THE UPCOMING TSS.

5. GOELDNER PROVIDED BEWT WITH AN UPDATED OUTLINE OF THE "TECHNICAL DAYS" PROGRAM (BEING POUCHED), AND DESCRIBED THE GDR'S PLANS AS FOLLOWS: COVERAGE OF ECONOMIC/COMMERCIAL TOPICS (E.G. GDR FOREIGN TRADE PLANNING; FINANCING; LICENSING; IMPORT OF GDR SCIENCE POLICY ON TRADE HAS BEEN EXPANDED TO A FULL DAY AND THE NUMBER AND EXTENT OF TECHNICAL PAPERS REDUCED ACCORDINGLY. PRESENTATION OF TECHNICAL PAPERS DURING THE SECOND DAY

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WILL BE BRIEF (20-25 MINUTES EACH) AND IN ENGLISH, WITH FILMS AND/OR SLIDES DURING SELECTED LECTURES. REMAINDER OF THE 60 TO 90 - MINUTE PERIOD FOR EACH TOPIC WILL BE DEVOTED TO A QUESTION - AND - ANSWER SESSION WITH AN INTERPRETER STANDING BY. THREE DIFFERENT TECHNICAL LECTURES WILL BE GIVEN SIMULTANEOUSLY IN SEPARATE ROOMS. THE PROGRAM WILL BE REPEATED IN EACH CITY. FULL TEXTS OF TECHNICAL PAPERS PRESENTED WILL BE AVAILABLE IN ENGLISH. INDUSTRY CATALOGS, SOME WITH PICTURES, WILL ALSO BE PROVIDED.

6. GOELDNER NOTED THAT FLYERS ANNOUNCING THE "TECHNICAL DAYS" SHOULD BE AVAILABLE FOR DISTRIBUTION IN THE U.S. IN MID - OR LATE FEBRUARY.

7. WE ASKED THAT THE THREE USDOC DISTRICT OFFICES PROVIDING THE GDR WITH ASSISTANCE FOR THE "TECHNICAL DAYS" BE REFERRED TO AS "CO-SPONSORS" RATHER THAN "COORDINATING SPONSORS" SINCE THE TERMS INDICATE DIFFERENT ACTIVITIES. THE U.S. SIDE THEN REVIEWED THE ASSISTANCE USDOC DISTRICT OFFICES CAN PROVIDE (PARA. 6, REFTEL A). GOELDNER EXPRES-

SED PARTICULAR INTEREST IN REGIONAL MAILING LISTS FOR
APPROPRIATE U.S. FIRMS AND IN ARTICLES AND/OR ANNOUNCE-
MENTS IN USDOC PUBLICATIONS AND NEWSLETTERS.

8. ROTHE NOTED THAT HE PLANS TO VISIT THE THREE CITIES
LATE IN MARCH TO CHECK THE STATUS OF ARRANGEMENTS FOR
THE "TECHNICAL DAYS." VANCE

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